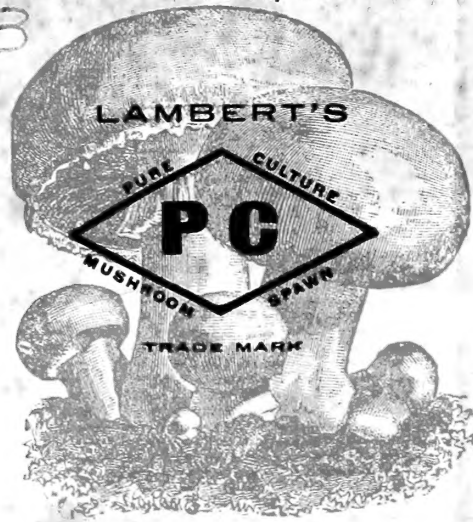


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HIGHEST AWARD, ST. LOUIS UNIVERSAL EXPOSITION, 1904



MINNESOTA SPAWN CO.

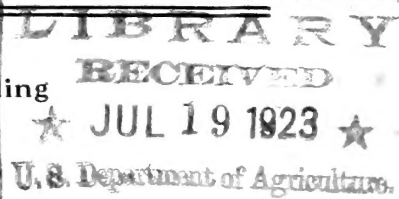
OFFICE:

502 National German American Bank Building

LABORATORY AND FACTORIES:

Water Power Reservation, Foot of Beaumont Street

Cable Address: "Spawn, St. Paul"



St. Paul, Minn., Sept. 21, 1905.

Trade price list of mushroom spawn

Gentlemen:-

The season is now at hand for the sale of mushroom spawn. Through our efforts, the freight classification of brick spawn has been reduced from first to third class (Official Classification), and from second to fourth class (Western Classification). In addition thereto, we have obtained a rating of fifth class on carload lots. This will enable the dealer to handle the spawn at a fair profit.

Since the discovery of pure culture spawn in 1903 by Dr. Duggar the importation of wild spawn from Europe has greatly decreased, and will cease altogether as soon as the demand of the growers for the new spawn can be adequately supplied.

It is now possible, under the new grafting process, to reproduce selected varieties of mushrooms, noted for their size, color, flavor, vigor and prolificacy, to the exclusion of other and inferior fungi. The old method of manufacturing spawn (English and French) was equivalent to raising fruit by planting the seed, which was abandoned when grafting was discovered.

This company was the first to take up the discoveries of Dr. Duggar and develop them on a commercial basis. "Lambert's Pure Culture Spawn" has never failed to run.

If desired, we will be pleased to send you a sample brick for test, knowing that growers who have once used "Pure Culture Spawn" will not return to the wild spawn at any price.

Our uniform price to dealers is \$7.00 per 100 bricks, f. o. b. St. Paul, each brick weighing from 1 1/3 to 1 1/2 pounds. The spawn is put up in cases containing from 120 to 130 bricks and larger ones containing from 230 to 250 bricks.

Hoping to hear from you with your valued orders, we remain,

Yours very truly,

MINNESOTA SPAWN COMPANY.

Per *[Signature]*

